

Using Auxiliary Power Units and Employee Incentives to Minimize Fleet Idle Time

SHERWIN-WILLIAMS®

The Sherwin-Williams Company equipped auxiliary power units (APU) across the company's trucking fleet and incentivized their usage with an internal competition. This practice significantly reduced idle time and improved overall fleet fuel economy.

- ▶ Monitored APU use and function across the entire fleet, and implemented "American Idle," a driver competition across distribution service centers
- ▶ Reduced idle time across the company's fleet from 10.55% to 8.66% and improved average fuel economy from 7.42 to 7.64 miles per gallon
- ▶ Reduced diesel fuel usage by more than 300,000 gallons annually, leading to an annual cost savings of over \$1 million and an emissions reduction of 3,150 MTCO₂e